

# What is the SBA 7(a) Program?

The 7(a) Loan Program is SBA's primary program for helping start-up and existing small businesses, with financing guaranteed for a variety of general business purposes.

## **UES OF PROCEEDS**

- Equipment purchases (machinery, business vehicles)
- Permanent working capital
- Inventory
- Business expansion
- Business purchase (100% change in ownership)
- Real estate purchase
- Land acquisition and real estate construction
- Real estate improvements
- Refinance of existing business debt
- Startup costs (case-by-case basis)

#### **AMOUNTS**

- Minimum-\$25,000
- Maximum \$5 Million

#### **MATURITY**

- Inventory or working capital- Typically structured at 7 years but not to exceed a maximum of 10 years
- Equipment, fixtures, or furniture- Typically structured at 7 years but not to exceed a maximum of 10 years, it may not exceed the economic useful life.
- Real Estate, including acquisition, rehabilitation, renovation, or construction- Up to 25 years plus any interest period to reasonably complete the construction or improvements
- 7(a) Refinancing- Must coincide with the remaining useful life of the assets being refinanced or use of proceeds chart

#### **INTEREST RATE AND TERMS**

- Variable Rates based on Prime Rate based on dollar amount of loan and term
- Fully-Amortized over life of loan (No Balloon)
- Pre-Payment Penalty- Under \$350,000- None, Over \$350,000- 5,3,1%
- SBA Guaranty Fee- \$150,000 or less- 0%, \$150,000-\$700,000- 3%, \$700,000- \$5 Mill- 3.5%
- Lender may charge up to \$2500 packaging fee.

### **WHO QUALIFIES**

- Must be for profit and meet size standards
- Good Character and credit management
- Must be an eligible type of business

## **BENEFITS FOR BORROWERS**

- Long term financing
- Improved Cash flow
- Fixed Maturity
- No balloons
- No prepayment penalty under 15 years and \$350,000

# SAMPLE PROJECTS FINANCED BY AN SBA 7(a) LOAN

Purchase of another business
Startup of new business \*
Purchase of new equipment
Purchase of inventory
Permanent working capital
Purchasing Real Estate
Refinance Debt